

# Overcoming Adversity

And Creativity Managing Project Change

“The secret of change is to focus all of your energy,  
not on fighting for the old, but on building the new.”

- Socrates



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# Introduction

Hollie Choi

15 years experience leading software development teams for Media and Entertainment

- Intellectual Property & Master Data Management
- Digital Asset Management
- International Theatrical Post-Production
- Digital Screeners
- Studio Lot Operations



# Opportunity

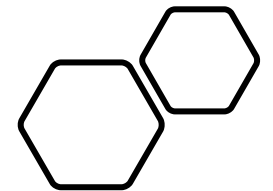
In these challenging times, companies the world over are reducing spending and focusing on keeping the lights on as they weather this unique storm.

We have an equally unprecedented opportunity to improve the way we work.



# Disruption

New-ish buzz word, but not really new.



Let's look at an example.

# The Year 2008

- Recession (2007-2009)
- War in Afghanistan
- War in Iraq
- California legalizes same-sex marriage
- Massive recall of beef
- Record year for tornados
- Earthquakes (one in Illinois)
- Major Hurricanes (Ike, Gustav & Hana)
- Multiple international incidents
- Multiple mass shootings
- Bomb goes off in Times Square
- Pope Benedict XVI visits Ground Zero
- Unemployment surges to 7.3%
- Stock market falls 3% in a single day
- Dow drops 370 points in a single day
- SpaceX Falcon orbits Earth – First private space flight
- NASA does 3 flybys of Mercury and lands an unmanned probe on Mars
- Bill Gates steps down as Chairman of Microsoft
- US Government takes over Freddie Mac and Fannie Mae
- Delta Air Lines merges with Northwest Airlines
- Government issues 2 stimulus packages
- Fed cuts rates
- Dow drops 680 point in a single day
- Global Economic Crisis
- Barack Obama is elected President
- Olympic Games held in Beijing



Climate of Disruption

# The Year 2008

November 2007 – February 2008

Screenwriter's Strike halts film and television production

February

50<sup>th</sup> Annual Grammy Awards

80<sup>th</sup> Annual Academy Awards

June

Universal Studios Fire destroys part of their Vault

Musical *Rent* ends a 12-year run on Broadway

September

60<sup>th</sup> Prime Time Emmy Awards



Impacts on the Media  
and Entertainment  
Industry

# What We Did

Reduced Costs



Reduced Staff  
Reduced Spending

Reevaluated Pipeline



Reevaluated near term plans  
Eliminated less critical projects  
Established a new future pipeline

Reassessed Priorities



Reevaluated all in flight projects  
Planned to delay less critical

Found Efficiencies



Identified ineffective processes

Boosted Morale



Remembered the team  
Supported the people  
Offered extras where possible

# What You Can Do Now?

## Network

Build community  
through  
collaboration

## Pay It Down

Clean up your  
technical debt

## Get Fit

Eliminate  
duplicative work  
within your  
organization

## Go Outside

Borrow ideas  
from other  
industries and  
apply them to  
yours



Here's A Big  
Idea You Can  
Borrow From  
Me!



**BIG IDEA**

\*Not Actually Me →

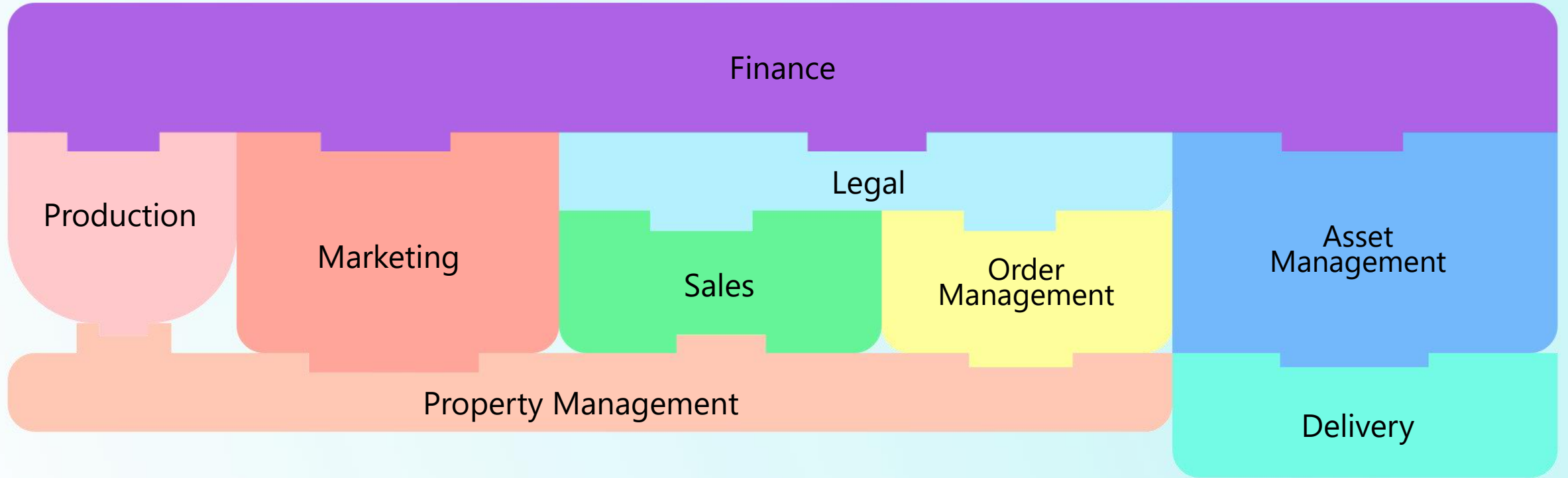




# Toyota Versus Ford



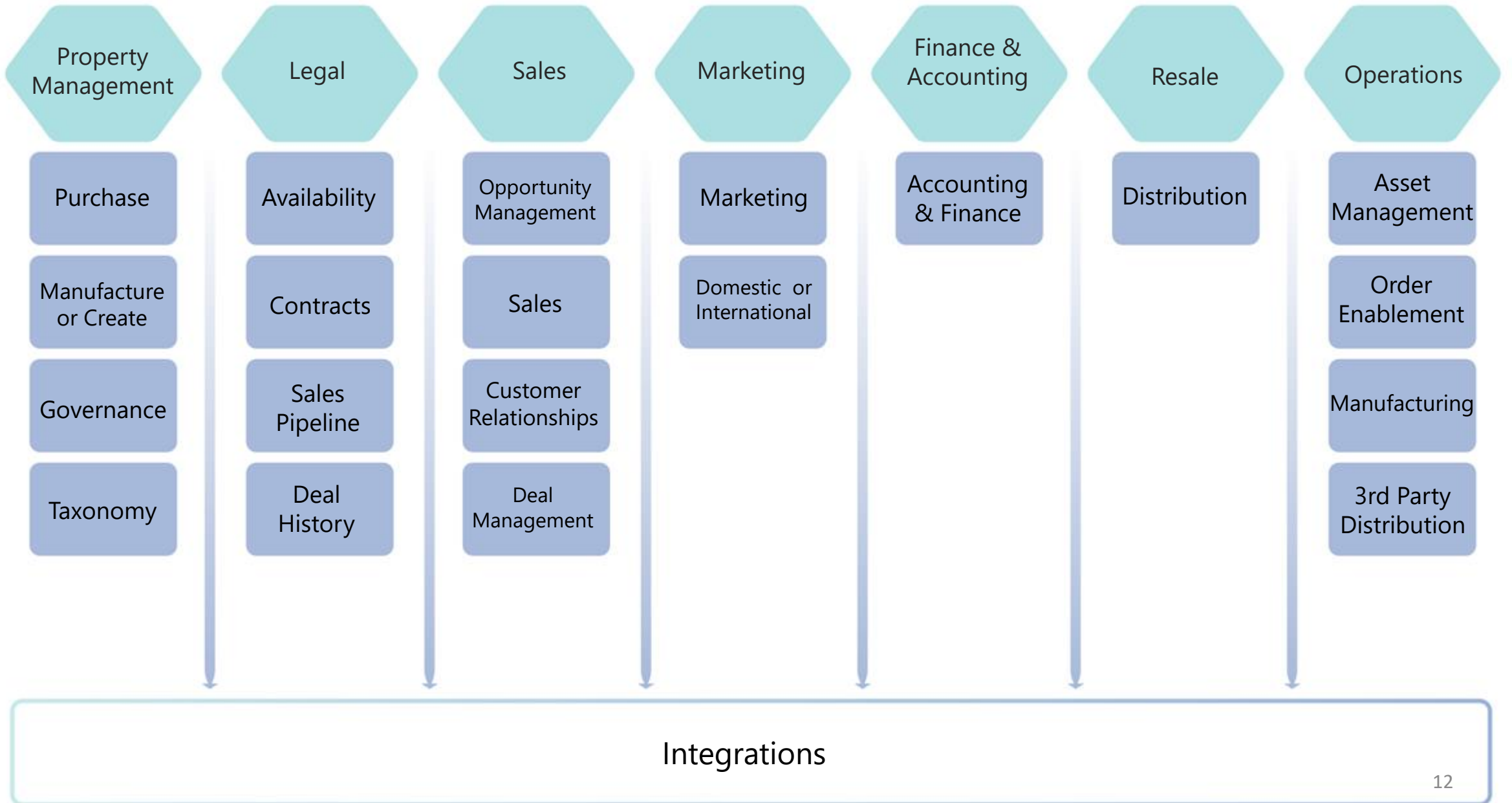
# Supply Chain Building Blocks



## Output



# Today's Design Process



# What's Wrong With That?

1



## Offline Methods

Inadvertently promotes offline business processes where systems should provide support

2



## Lack of Cooperation

Does not support cooperation in the business

3



## Duplicity

Systems contain duplicative functionality and data

4



## Inconsistent

Data is **not** structured or stored consistently

5



## Time Cost

Excessive time spent building integrations between systems

# Proposed Design Process

Cross functional analyst teams examine business and systems across workflows



Identify gaps and needs within the business as a holistic unit



Define the connective tissue as a team prior to building business specific systems (and retrofit those you already have over time)

Collaborate between business units and technology groups around the workflow instead of the business unit alone



Include business representatives in workflow teams

# Expected Benefits

Workflow teams will identify opportunities for process improvement

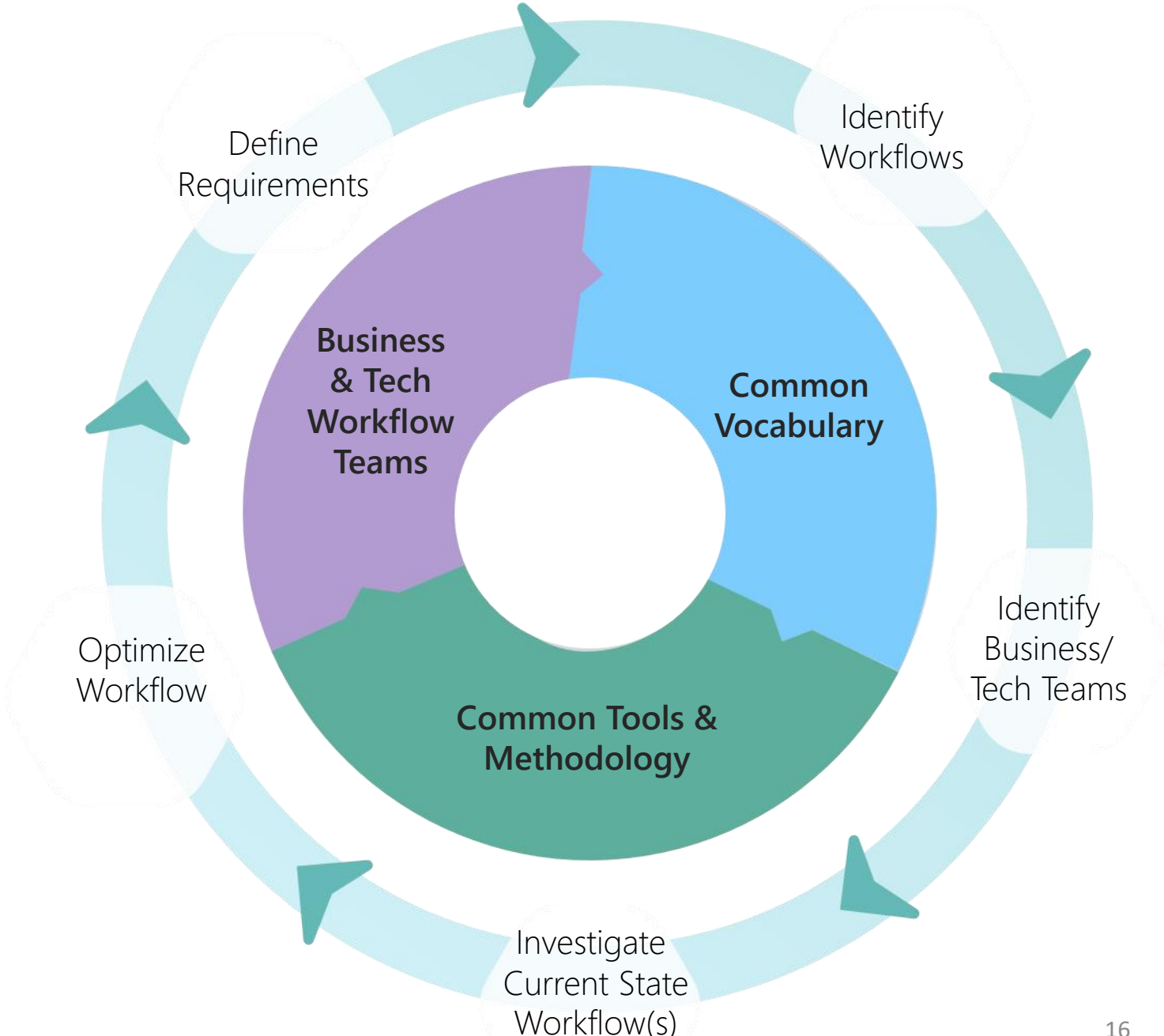
Cross functional business and technology teams will encourage development of a community that is informed and collaborative



Holistic solutions create business continuity

Aligning cross-functionally will eliminate most integration work between systems

# Proposed Design Process





# Thank You

I want to thank you for joining! I hope you found some ideas you can take back to work with you.

